

# 2025 Second Quarter Earnings Conference

August 18,2025

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# Agenda

- 2Q25 and 1H25 Financial Results
- Key Messages
- Q&A

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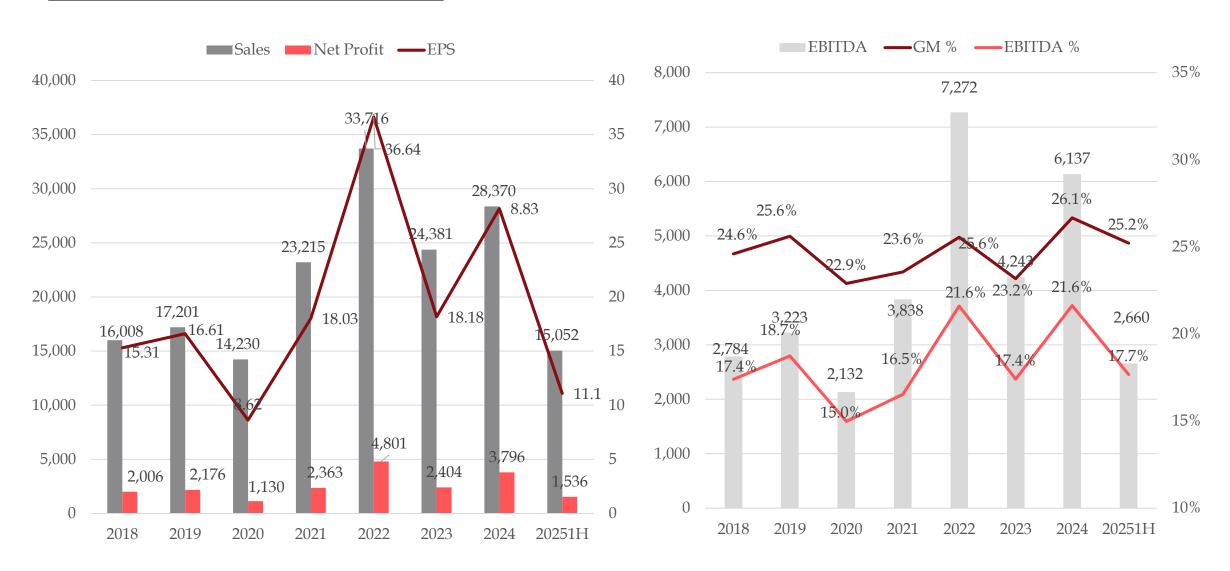
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# **Statement of Comprehensive Income**

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(In NT\$ millions)	2Q 2025	1Q 2025	QoQ	1H 2025	1H 2024	YoY
Net Revenue	6,572.0	8,479.5	-22.5%	15,051.5	12,512.0	20.3%
Gross Profit	1,583.0	2,211.1	-28.4%	3,794.1	3,231.1	17.4%
Operating Profit	861.8	1,472.3	-41.5%	2,334.1	1,963.3	18.9%
Profit before Tax	514.7	1,645.9	-68.7%	2,160.6	2,289.5	-5.6%
Net income to Shareholders of the Parent Company	316.2	1,219.5	-74.1%	1,535.7	1,674.9	-8.3%
EPS	2.27	8.83	-74.3%	11.1	12.57	-11.9%
EBITDA	754.5	1,905.2	-60.4%	2,659.7	2,743.2	-3.0%
GM (%)	24.1%	26.1%	-2.0%	25.2%	25.8%	-0.6%
OPM (%)	13.1%	17.4%	-4.2%	15.5%	15.7%	-0.2%
PBT (%)	7.8%	19.4%	-11.6%	14.4%	18.3%	-3.9%
EBITDA (%)	11.5%	22.5%	-11.0%	17.7%	21.9%	-4.3%

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#### **Corporate Performance**



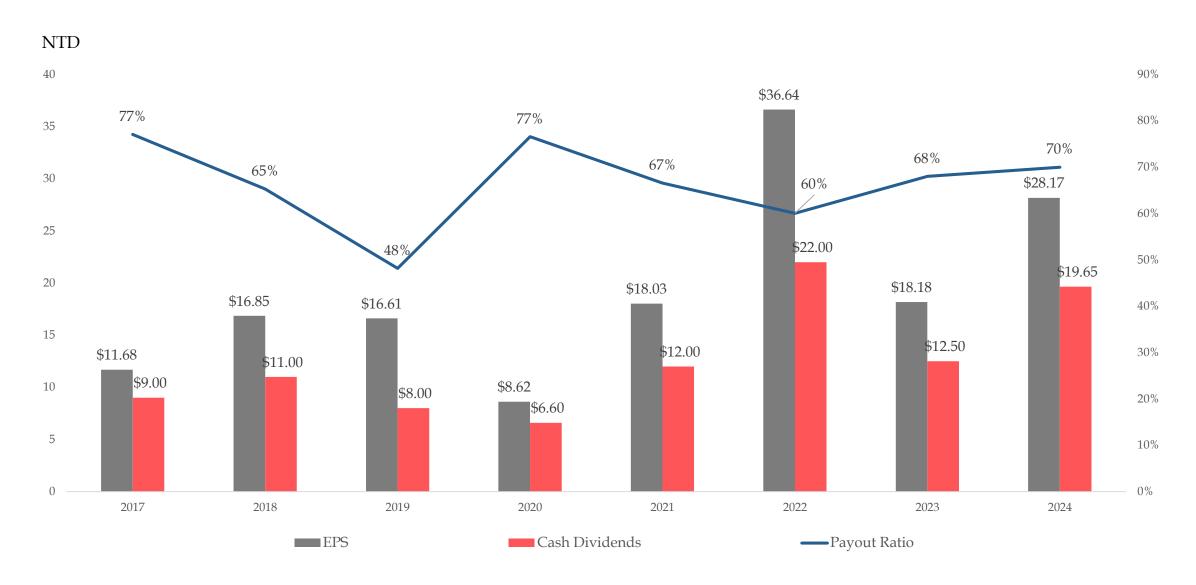
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# **Balance Sheet**

(In NT\$ millions)	6/30/2025	0/0	12/31/2024	0/0	6/30/2 <u>024</u>	0/0
Cash	8,384	31.6%	7,398	28.3%	7,277	33.5%
Account Receivables	3,999	15.1%	5,378	20.6%	3,844	17.7%
Inventories	2,917	11.0%	4,077	15.6%	2,835	13.1%
Current Assets	16,569	62.5%	17,919	68.5%	14,774	68.0%
PPE	6,884	26.0%	5,803	22.2%	5,101	23.5%
Intangible Assets	1,811	6.8%	1,100	4.2%	635	2.9%
Non-current Assets	9,952	37.5%	8,245	31.5%	6,938	32.0%
Assets	26,520	100.0%	26,164	100.0%	21,713	100.0%
Bank Loan	1,228	4.6%	1,188	4.5%	770	3.5%
Account Payables	2,427	9.2%	3,600	13.8%	2,452	11.3%
Dividend Payable	3,201	12.1%	-	0.0%	1,755	8.1%
Other Payables	1,525	5.8%	2,474	9.5%	1,482	6.8%
Current Liabilities	9,784	36.9%	8,695	33.2%	7,869	36.2%
Bonds payables	-	0.0%	-	0.0%	-	0.0%
Lease Liabilities	312	1.2%	323	1.2%	233	1.1%
Defined benefit Liabilities	80	0.3%	87	0.3%	62	0.3%
Non-current Liabilities	905	3.4%	772	3.0%	789	3.6%
Liabilities	10,688	40.3%	9,467	36.2%	8,658	39.9%
Capital	1,394	5.3%	1,367	5.2%	1,348	6.2%
Other equity	14,438	54.4%	15,330	58.6%	9,854	45.4%
Equity	15,832	59.7%	16,696	63.8%	13,055	60.1%

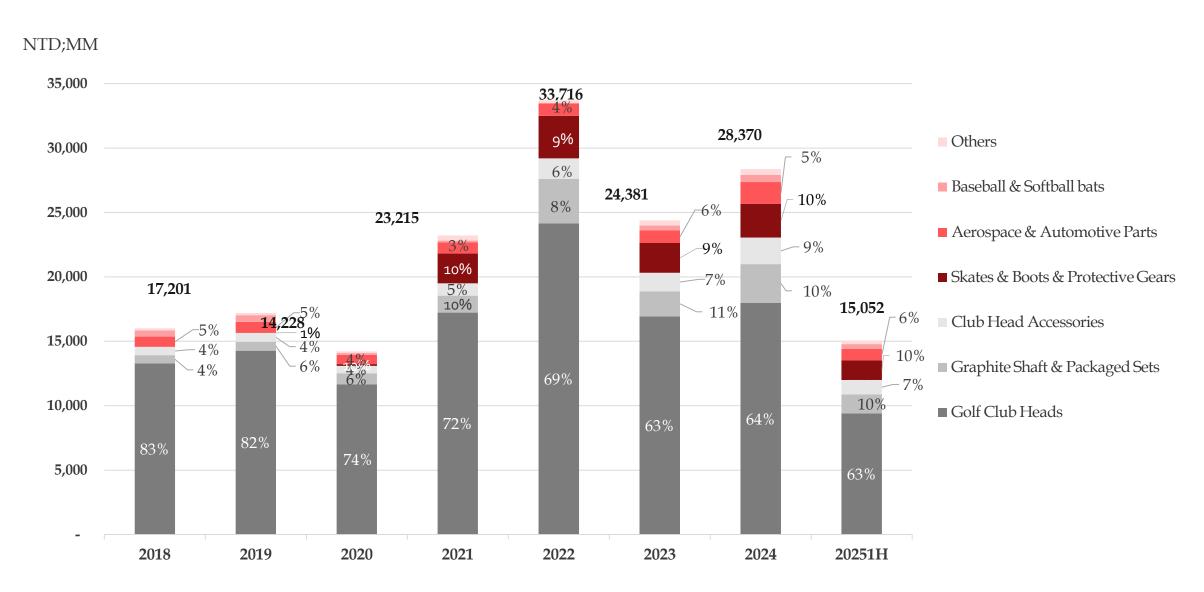
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# **EPS \ Cash Dividends \ Payout Ratio**



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# **Revenue by Product**



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#### **Key Messages – Golf Industry**

• US Golf Club Retail Market Performance:

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YoY Q 2'25 vs Q2'24: Dollars +2%
Q2'25 vs Q1'25 +53%
Q2'25 vs Q2'19: Dollars +37%
YTD '25 vs '24: Dollars +7%
YTD '25 vs '19: Dollars +42%
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• US Golf Club Retail Market Inventory Levels comparison

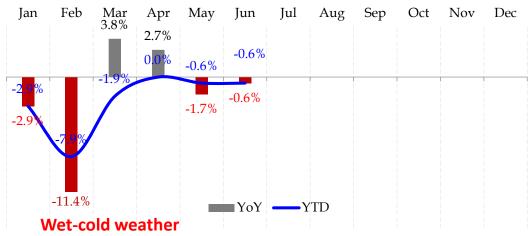
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YoY Q2'25 vs Q2'24 +3%
Q2'25 vs Q1'25 +5%
Q2'25 vs Q2'19 +40%
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• US Golf Club Market Inventory Level vs. Revenue

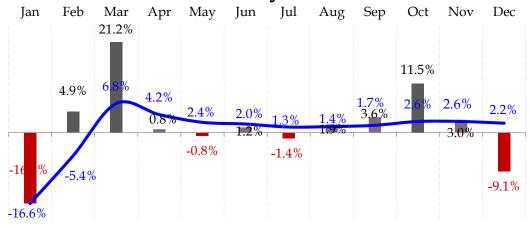
Source: Golf Datatech

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25Q2 1.26X
25Q1 1.84X
24Q4 1.90X
24Q3 1.51X
24Q2 1.20X
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US Rounds Played – 2025 vs. 2024



US Rounds Played - 2024 vs. 2023



Source: National Golf Foundation

#### **Recap of Recent Major Events**

- The Board of Directors approved the Consolidated Financial Report for the first quarter of 2025(2025/08/14 announcement)
- Payment date of common stock cash dividend distribution:2025/07/31, NT\$19.65 for each common share (2025/06/19 announcement)

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